



Excess Loss or Group Term Life / ADD requests

Excess Loss Proposal Requests should include the following information:

1. Name of employer group.
2. Nature of business (SIC code).
3. Current plan of benefits and any proposed changes.
4. Census – Including enrollment status of employees (FT, PT, COBRA, Not covered).
5. Location and enrollment by city, state, zip. (List all locations if multiple.)
6. Claims experience (by month) for current and previous two contract periods.
7. Large claim experience for current and previous two contract periods, including diagnosis, prognosis.
8. Current and proposed PPO as well as case management, UR.
9. Current and renewal rates, if available.